

# SUCCESS FROM DISTRESS

Achieving maximum value from distressed businesses requires extensive experience and an intimate understanding of the legal, financial and operational ramifications of turnarounds, liquidations and bankruptcies.

Yet our extensive experience isn't all that sets us apart. Our creativity, clear communication and cost-effective management structure allow us to make swift and accurate assessments and create workable plans at a minimal cost. As thoughtful, transparent and highly capable turnaround specialists, we help return organizations to viable and profitable operations.



### OUR EXPERIENCE

Our team has successfully guided companies of all sizes and revenue levels over a variety of financial, legal and operational hurdles in industries including:

- Manufacturing
- Warehousing/distribution
- Construction
- Commercial jet aircraft leasing/management
- Printing and publishing
- Computer hardware/software/Internet services

- Health care
- · Professional services
- · Commercial lending/leasing/banking
- Importing/exporting
- Real estate
- Hospitality

Consult with our team early on to promote a quicker, more efficient stabilization and return to profitability.



# **OUR SERVICES**

#### **Financial Restructuring and Refinancing**

Leaving no stone unturned, we explore both traditional and nontraditional ways to free up cash flow, optimize financial resources and maximize profitability. We work with all involved parties — vendors, unions, lessors, creditors, tax authorities and more — so management can focus on daily operations.

#### **Profitability Improvement and Business Process Re-engineering**

Our consultants understand every aspect of business operations and can pinpoint areas for improvement across entire organizations. Whether it involves maximizing customers' margins, reducing material costs or re-engineering business processes, we guide clients every step of the way.

### **Assignment for the Benefit of Creditors and Receiverships**

Acting as assignees or receivers, our consultants facilitate timely going concern sales of businesses, or liquidation of assets, while alleviating associated risks and costs to secured creditors and maximizing value for all stakeholders.

## Chapter 11 Reorganization

We act as the bankruptcy court-approved trustee or chief restructuring officer, helping companies navigate complex U.S. Bankruptcy Code requirements efficiently and manage all related procedures, paperwork, negotiations, analyses and reorganization plan development.

#### **Composition Arrangements and Forbearance Agreements**

We can structure and negotiate out-of-court agreements to settle creditor debts quickly, or negotiate with lenders to provide temporary relief from payments and litigation, helping lessen liability and stress.

#### **OUR CONSULTANTS**

At CRA, we realize that no two distressed business situations are the same, and we tailor our staffing to suit each case. Our experts draw from a deep, collective knowledge base and wide range of experience to address all types of issues, regardless of circumstance or industry.